#### **About CodeCrew**

CodeCrew is an Email Marketing Agency that was established in 2018 and has since grown into a team of over 40 experts that focus solely on **improving email ROI for some of the biggest brands around**. From household names like Nextdoor or Nomad to exciting startups like Tempest (now Monument) or family shops like Neurogan, we've seen and done it all.





the industry



**CHECK OUT THE STATS** 









## **About Crewnity**

Crewnity is the arm of CodeCrew that's focusing on harvesting our connections to generate growth for not only past & present clients and leads but also a wide range of some of your favorite brands. Our giveaways put names as big as Zwilling next to exciting start-ups that are looking to generate exponential list growth.























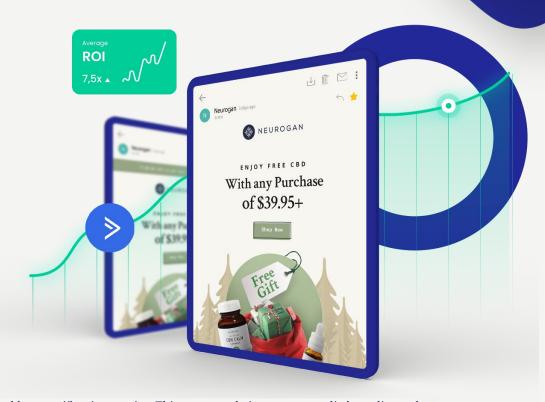


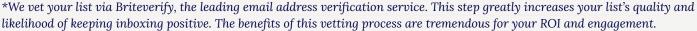


### What's our ROI?

With an average CAC through digital channels being roughly \$10, paying \$0.35 per contact that we pre-vet\* and manually approve is a piece of cake!

How many contacts is one single order buying you? 50? 100? If the answer to this question is anywhere better than 40, you'll make a ridiculous ROI on working with us.







## **Giveaway Opportunity**

What does it mean?



### **How it works:**

- Fill in our form and let us know you're interested.
- Once the giveaway is wrapped up, we send you the list of contacts generated.\*
- O2 Get word from us on when you're selected for a giveaway and who your the partners will be in the giveaway.
- Your CAC is \$0.35 per contact in the list provided.

Each participating brand will need to send one email before the launch of the campaign and two to promote the campaign.



\*We run all contacts through Briteverify to ensure that you only get real, bug-free, vetted email addresses.

# How to run a **Successful Giveaway**



- Make sure you give away something that's enticing something that a contact would LOVE to win.
- Announce to your audience about the giveaway and hype it up.
- O3 Prepare to engage the new list of contacts.

- Make sure you contact them as soon as the giveaway ends.

  Timing is of the essence here.
- O5 Send at least 3-5 messages to these contacts but keep a very mindful eye on deliverability.
- The more targeted your message is for these contacts, the higher the likelihood of converting them and the less risk of getting into deliverability issues.





Deliverability & How to best use your new list of contacts for Maximum Engagement:



- There's a technical aspect and a strategic aspect to deliverability. Typically, the technical implementation does not waver; however, ensuring that you provide your contacts with relevant, engaging, and worthwhile info at a cadence which doesn't come across as overwhelming to your audience is key.
- On the point of engagement, if your Open Rates (with Apple Privacy Opt-ins excluded, more on this below) are in the teens, you should be sending less frequently. You're very likely pounding your contacts into Unsubmission
- Separate Apple Privacy Openers vs non-apple openers, we'll want to make sure OR's are TRUE and above at least 15% to avoid any issues. If you are not separating Apple Privacy Opted-in contacts from the rest of your list, the data that you see is faulty and skewed higher than it actually is.
- Perform regular list cleaning we advise removing any contacts who haven't Opened or Clicked an email in the last 6 months every 9 months. If a contact hasn't opened any of the last 10 emails you've sent them, you should suppress them, otherwise you run a very high risk of seeing deliverability issues.





# Got questions? Talk to an expert!

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